

# GETTING STRAIGHT TO THE FACTS

## HPE Financial Services

### Sustainability Fast Facts

In FY18, HPE Technology Renewal Centers around the world:

- Processed 4 million units annually
- Processed and prevented over 58 million pounds of e-waste by updating, remarketing, and reselling previously outdated technology
- Gave new life to 89% of technology units that entered our processing plants
- Safely and responsibly recycled over 6.4 million pounds of e-waste

- 76% of HPE Financial Services business is from repeat customers.
- We continually monitor environmental and data privacy regulations to ensure ongoing compliance.
- We align with over 10 industry-standard procurement systems like Ariba, Adquira, WWAF, SAM, Paymode, Paymodex, Ketera, Covisint, E-plus and others.
- Customers have 24/7 online access to portfolio and billing details.

### Organization profile

HPE Financial Services can help you accelerate innovation by providing a bridge between your technology and finance agenda to achieve your business goals. We are uniquely positioned to help customers build IT investment and lifecycle management strategies that enable digital transformation and help you deliver in an age of disruption.

### Speed and agility wins

We live in an age of disruption. Change happens quickly and it's constant. The pressure is on to build flexible IT infrastructures, find valuable insights in data, proactively combat cyber threats, and provide rich digital experiences anytime, anywhere from any device. HPE Financial Services can help you create an IT investment and lifecycle management strategy to:

- Extend and extract additional business value from your existing business model
- Fund transformation to enable business agility to compete tomorrow
- Trial new solutions and capabilities to innovate your business model for the future

### By the numbers

- \$13 billion in portfolio assets
- For Q4 2019, revenue of \$878 million USD
- Delivered \$74 million USD in operating profit, 8.4% of revenue
- We have over 1,500 employees worldwide and do business in more than 50 countries. We are where our customers need us to be, as appropriate on a case-by-case basis, we seek to form third-party relationships where we do not have a direct presence.

Learn more at  
[hpe.com/hpefinancialservices](https://hpe.com/hpefinancialservices)

Contact your local HPE Financial Services Representative.



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